

You've heard Dale's insider tips for choosing the right builder, the perfect block, and comparing floorplans. Now it's time to take the next step and consider your budget, so you feel confident and excited for the journey ahead.



"My name is on the door and the buck stops with me. Enjoy peace of mind knowing that we will be there if you need us."



## Our top budgeting tips.

If you're not sure where to start with pricing and contracts, or wondering whether a Dale Alcock Home is within your budget, we have put together our top tips and answers to your burning questions.

## 1. DECIDE ON YOUR BUDGET BEFORE STARTING YOUR BUILDING JOURNEY

If you're not sure what your budget is, our partners at Resolve Finance can assist. Resolve will work with you and your New Homes Consultant to arrive at a budget that suits you.

#### 2. LOCK DOWN YOUR CONTRACT

Interrogate your builder about the contract they are offering you. Ensure the price is locked down to avoid any budget blowouts down the track. We fully estimate our jobs upfront so there is limited risk for cost blow outs. We also offer fixed priced HIA contracts, just ask one of our friendly consultants.

#### 3. TAKE YOUR TIME

When signing a contract, make sure you are confident and comfortable before going ahead. Take the time to consider your budget, the price and all elements of the contract. Building a new home should be exciting, not stressful!

#### 4. SHOP THE MARKET

Go and check out other builders and understand what's out there (yep, we said that). At Dale Alcock Homes, our Consultants will work with you to ensure you're getting the best product for you, within your price range.

We've never set out to build the cheapest home; we pride ourselves on value and you can feel confident that when you build with us, you're getting a high-quality home you can live in for many years to come.

### 5. SPEAK TO THE EXPERTS

Dale has been working with the design team for the last 35 years refining our home designs, so our Consultants will be able to help you find the perfect home to suit your budget (we have over 60 designs to choose from!).

With our in-house design team, you have the ability to tailor your home design to suit your lifestyle. Together, we'll come up with something unique for you!



# Dale's tips wrapped up.

So, you're ready to embark on your building journey! This is an exciting time, and it's important to take it at your own pace and consider everything carefully, which is why we have wrapped up all our tips into this checklist to help you on your way.



#### 1. ORGANISE YOUR BUDGET

Before you embark on the journey to your dream home, have an idea of how much you want to spend.

It's important to know how much you can spend before getting started, so we can work together to design a home that works for you and your budget.

- Plan what you can afford
- Speak with a Resolve Finance expert to find the best solution for you

### 2. CHOOSE YOUR BUILDER

If you choose your block first, you may find you have to compromise on your design to fit your block. Choosing your builder first allows you to work together to find the ideal block to suit your dream home.

- Do your research look at reviews on Product Review
- Visit display homes
- Talk to friends and family who have built before
- Talk to a New Homes Consultant about the products and trades we use

## 3. MEET WITH YOUR CHOSEN BUILDER

When you know your budget and who you want to build with, set up a meeting with your chosen builder.

Once you've met them, you should have a feeling about whether they're the right builder for you. Your Consultant should feel excited about your building journey, and you should walk away feeling confident to trust that builder.

- Get in touch and set up a meeting with your chosen builder
- Walk away feeling trust and confidence in the journey ahead

### 4. WORK WITH YOUR BUILDER TO DESIGN YOUR HOME

We have an exciting design process here at Dale Alcock Homes, and Dale has been working directly with the design team for the last 35 years. Our beautiful display homes you see today are a result of that.

- If you're comparing floor plans, review the specifications and plans side by side, or overlayed
- Ensure your home design meets your budget
- Meet with a Dale Alcock
  Designer to tailor a design to
  meet your needs

#### 3. SIGN YOUR CONTRACT!

When signing your contract to kick off your building journey, take your time. This should be an exciting process, so take your time to consider your budget, the price and all elements of the contract.

Make sure your price is locked down in the contract to avoid blow-out costs down the track

# Why build with us?

At Dale Alcock Homes, we build every home as if it were our own. We've been building for over 35 years and have built over 21,000 homes – that's 21,000 families who have done the research for you, to give you the confidence you need.





- You can rest assured knowing we only use trusted trades and suppliers, such as Reece Plumbing, Caesarstone, and The Maker Designer Kitchens.
- We're the only builder to have won the HIA Professional Builder of the Year nine times in Western Australia, and five times nationally.

Our expertly trained professionals are here to answer any of your questions, whether you're ready to start your building journey or just want to have a chat. To get in touch with a New Homes Consultant, call 9242 9200 or visit our website.





My name is on the door and the buck stops with me. I trust this provides you the confidence and peace of mind to choose us to build your new home.





12 MONTH SERVICE WARRANTY



25 YEAR STRUCTURAL WARRANTY



HIGH QUALITY BRANDS AND SUPPLIERS



YEARS EXPERIENCE



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"We're proudly part of the ABN Group, Australia's leader in construction, property and finance."

